

# Legacy Wealth Management

*Managing Generations of Wealth™*

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**Dwight Melgaard**

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Born in Chicago, Dwight and his family have resided in South Florida for over 40 years. He is married to Debi and has two boys, Daniel and Ryan. He lives in Weston, Florida where he is active in the YMCA and his church, St. Paul Lutheran. He is also the founder of the Business Resource Group of South Florida, a non-profit group working with business owners. Dwight has volunteered his time to the WLRN Radio Reading Service for the blind. He was the co-host of a syndicated financial radio show called "Your Business Matters". He also has spent over 15 years serving on the Orange Bowl Staging Committee.

Dwight enjoys working with business owners. Being a business owner himself since 1978, he understands the particular insights and challenges that face all entrepreneurs. Shareholder Protection, Estate Planning and Asset Management are the primary areas that Dwight has focused his practice.

"As I have been building my practice I have only looked for business that is relationship based. I have never been interested in a transactional client"

Although Dwight is an amateur magician, he maintains that successful financial management only requires the magic of honesty, hard work, and communication.

For Dwight, successful investing is less about finding winning investments, and more about minimizing mistakes. For most investors, the most costly missteps are in their psychological and overall approach. Psychologists, who study investor behavior, have identified cognitive and emotional errors lead to making incorrect investment decisions due to faulty reasoning. These mistakes can be avoided by providing a comprehensive and well-managed financial plan.

If you are unsatisfied with your existing relationship, give Dwight a call.

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